

2017 RATES



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STORAGE

ALL STORAGE AND DOCKAGE RATES ARE BASED ON ACTUAL (MEASURED) OVERALL LENGTH (AOL)

LAND STORAGE

Blocked boats - 30' minimum charge, Trailered boats - 23' minimum charge

First 30 Days of Land Storage:
 Boats thru 49 feet \$0.75 /ft./day
 Boats 50 feet and over \$1.00 /ft./day

After 30 days, the following rates apply:
 (including Winter Storage boats remaining after contract period expires)
 Boats up to 39 feet \$0.26 /ft./day
 Boats 40 thru 49 feet \$0.28 /ft./day
 Boats 50 thru 59 feet \$0.32 /ft./day
 Boats 60 thru 69 feet \$0.37 /ft./day
 Boats 70 feet and up \$0.53 /ft./day

Containers:
 Per foot (AOL) charges same as for boats as listed above

Trailers for boats being rack stored or dry-sailed: \$75.00 Monthly

Spars - UNRIGGED:
 First 30 days storage: \$0.75 /ft./day
 After 30 days: \$2.50 /ft./month

Spars - RIGGED:
 Per foot (AOL) charges same as for boats as listed above

IN/OUT STORAGE (Apr 1 thru Oct 31) Mon-Fri, 8AM - 5PM
(No Saturday or Sunday In/Out service-Boats can be launched Friday, hauled Monday at no charge for dockage)
All Rack & Dry Sail Boats - 23' minimum storage charge

RACK STORAGE

ANNUAL - includes Shrink-wrap & Winter Storage Nov 1 - Mar 31 \$87.00 Boats 25' and under
(BOATS MUST BE SHRINK-WRAPPED BY TYS FOR WINTER STORAGE)
 \$90.50 Boats 26' - 35'
(Price does not include materials used inside boat, such as mildew bags and moisture absorbents)

MONTHLY - does NOT include Winter Storage or Shrink-wrap \$13.50 /ft./month

DRY SAIL STORAGE - use of FORKLIFT only:

ANNUAL - includes Winter Storage Nov 1 - March 31 \$95.00 /ft./year
 Launch & Haul Only \$75.00 per cycle
 Launch, Haul & Bottom Rinse \$90.00 per cycle

MONTHLY - does NOT include Winter Storage \$10.85 /ft./month
 Launch & Haul Only \$75.00 per cycle
 Launch, Haul & Bottom Rinse \$90.00 per cycle

DRY SAIL STORAGE - use of TRAVELIFT required:

Boats under 40 ft:

ANNUAL - includes Winter Storage Nov 1 - March 31 \$95.00 /ft./year
 Launch & Haul Only \$100.00 per cycle
 Launch, Haul & Bottom Rinse \$115.00 per cycle

MONTHLY - does NOT include Winter Storage \$10.85 /ft./month
 Launch & Haul Only \$100.00 per cycle
 Launch, Haul & Bottom Rinse \$115.00 per cycle

Boats 40 ft and larger: Call for rates

DOCKAGE

Daily - PLUS flat rate Shore Power
 Transient Slip Rate \$2.00 /ft./day
 Wireless Internet Complimentary

Weekly Slip Rate-PLUS metered electric based on prevailing BGE rate per KWH
 Reduced transient slip rate: \$7.00 /ft./week

Annual Slip Rate: (35' Minimum) - year begins April 1 and ends March 31
 Includes ONE Haul/Block & Choice of wet or dry storage during the Winter.
 PLUS metered electric based on prevailing BGE rate per KWH billed monthly.
 40' slips \$118.50 /ft./year
 60' slips \$143.50 /ft./year

Monthly Slip Rate
 PLUS metered electric based on prevailing BGE rate per KWH billed monthly
 40' slips \$15.00 /ft./month
 60' slips \$15.00 /ft./month

OTHER SERVICES

Vessel Towing:To/from TYS & Balto. Harbor Marinas only \$250.00 one way
Vessel Delivery:To/from TYS & Balto. Harbor Marinas only \$125.00 one way

Hang boat in TRAVELIFT slings - other than normal haulout/launch procedure:
 (By Appointment only) 35 & 75 Ton lift \$450.00 overnight
 \$150.00 /hour
 Complimentary

Wireless Internet

HOURLY SERVICES

Skilled Labor \$115.00 /hour
 General Labor \$79.00 /hour

CRANE & OPERATOR & ASSISTANT to step/unstep mast up to 1 hour \$300.00 MINIMUM
 Additional CRANE & OPERATOR & ASSISTANT time will be billed in 1/2 hour increments
 GENERAL CRANE SERVICE - in 1/2 hour increments \$300.00 /hour

3-TON FORKLIFT charge - in 1/2 hour increments \$50.00 /hour
 3-TON FORKLIFT OPERATOR labor - in 1/2 hour increments \$115.00 /hour
 10-TON FORKLIFT charge - in 1/2 hour increments \$125.00 /hour
 10-TON FORKLIFT OPERATOR charge - in 1/2 hr increments \$15.00 /hour
 TRAVELIFT charge - for other than haul-out \$150.00 /hour
 TRAVELIFT OPERATOR charge - for other than haul-out \$115.00 /hour
 MANLIFT charge \$75.00 /hour

HAULING & LAUNCHING
(35 Ton Travelift or 77 Ton Travelift or 10 Ton Forklift)

HAUL, powerwash, block, & launch (includes blocking & stands):

Boats 23 thru 49 feet \$11.50 /ft.
 Boats 50 thru 64 feet \$13.50 /ft.
 Boats 65 thru 90 feet \$15.50 /ft.

SHORTHAIL, powerwash & launch (with 2 hours on land):
 NOTE: NO work may be performed on boat by customers during Shorthaul
 SURVEYS ARE PERMITTED

Boats 23 thru 49 feet \$6.00 /ft.
 Boats 50 thru 64 feet \$7.00 /ft.
 Boats 65 thru 90 feet \$8.00 /ft.

WINTER STORAGE PACKAGES

ON-LAND: October 1, 2017 - April 30, 2018
 Includes haul, powerwash, block, storage, bottom painting (LABOR only), launch

Boats up to 39' Actual (Measured) Overall Length (AOL) \$55.25 /ft.
 Boats 40' (AOL) and over \$57.25 /ft.

WET WINTER STORAGE: October 1, 2017 - March 31, 2018
 Metered electric additional, billed monthly at prevailing BGE rate/KWH
 Boats of any length \$7.50 /ft./month

SHORE POWER
[non-metered]

30 amp 120V \$5.00 Daily
 50 amp 120/240V \$10.00 Daily
 100 amp 240V \$20.00 Daily

Normal working hours are Monday - Friday 8:00 a.m. to 4:30 p.m.
 Work done outside of normal working hours is billed at 1.5 times the posted rate. Other equipment charges may apply.

ALL SUBCONTRACTORS MUST HAVE PROPER INSURANCE, PRIOR AUTHORIZATION FROM THE OFFICE, AND ARE SUBJECT TO A SERVICE CHARGE

** All invoices are subject to a 1.5% Environmental Compliance Charge **
 6% MD Sales Tax on parts, fabrication, rentals and where applicable

Rates effective January 1, 2017 and are subject to change without notice